

UNITED STATES OF AMERICA  
DEPARTMENT OF COMMERCE

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In the Matter of  
**Gaylord Industries Inc**

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Case No. 15.02

**ORDER**

The Office of Antiboycott Compliance, Bureau of Industry and Security, United States Department of Commerce (“BIS”), has determined to initiate an administrative proceeding pursuant to Section 11(c) of the Export Administration Act of 1979, as amended (50 U.S.C. §§ 2401-2420 (2000)) (the “Act”)<sup>1</sup> and the Export Administration Regulations (currently codified at 15 C.F.R Parts 730-774 (2016) (the “Regulations”), against Gaylord Industries Inc (“Gaylord”), a domestic concern, organized under the laws of the United States and doing business in the State of Oregon, based on allegations set forth in the Proposed Charging Letter, dated 14 January 2016, that alleged that Gaylord committed five violations of the Regulations.

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<sup>1</sup> Since August 21, 2001, the Act has been in lapse and the President, through Executive Order 13222 of August 17, 2001 (3 C.F.R., 2001 Comp. 783 (2002)), which has been extended by successive Presidential Notices, the most recent of which was August 7, 2015 (80 Fed. Reg. 48233 (August 11, 2015)), has continued the Regulations in effect under the International Emergency Economic Powers Act (50 U.S.C. §§ 1701-1707 (2006 & Supp IV 2010)).

Specifically, the charges are:

1. *Two Violations of 15 C.F.R. §760.2(d) - Furnishing Information about Business Relationships with Boycotted Countries or Blacklisted Persons*

During the period May 2011 through December 2013, Gaylord engaged in transactions involving the sale and/or transfer of goods or services (including information) from the United States to the United Arab Emirates and Qatar, activities in the interstate or foreign commerce of the United States, as defined in Section 760.1(d) of the Regulations.

In connection with these activities, on two occasions, Gaylord, with intent to comply with, further or support an unsanctioned foreign boycott, furnished information, concerning another person's business relationships with other persons known or believed to be restricted from having any business relationship with or in a boycotting country, an activity prohibited by Section 760.2(d) of the Regulations, and not excepted.

2. *Three Violations of 15 C.F.R. §760.5 - Failing to Report the Receipt of a Request to Engage in a Restrictive Trade Practice or Foreign Boycott Against a Country Friendly to the United States*

During the period May 2011 through December 2013, Gaylord engaged in transactions involving the sale and/or transfer of goods or services (including information) from the United States to the United Arab Emirates and Qatar, activities in the interstate or foreign commerce of the United States, as defined in Section 760.1(d) of the Regulations.

In connection with these activities, Gaylord, on three occasions, received a request to take an action which would have the effect of furthering or supporting a restrictive trade practice or unsanctioned foreign boycott. Gaylord failed to report its receipts of these requests to the Department of Commerce, as directed by Section 760.5 of the Regulations.

BIS and Gaylord have entered into a Settlement Agreement pursuant to Section 766.18(a) of the Regulations whereby the parties have agreed to settle this matter in accordance with the terms and conditions set forth therein and the terms of the Settlement Agreement have been approved by me.

## IT IS THEREFORE ORDERED THAT:

FIRST, a civil penalty of \$ 9,000 is assessed against Gaylord and shall be paid to the U.S. Department of Commerce within 30 days from the date of entry of this Order. Payment of this sum shall be made in the manner specified in the attached instructions.

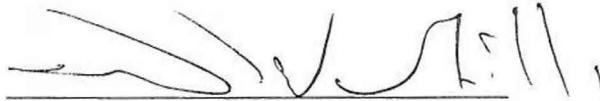
SECOND, pursuant to the Debt Collections Act of 1982, as amended (31 U.S.C. §§ 3701-3720E (1983 and Supp. 2001)), the civil penalty owed under this Order accrues interest as more fully described in the attached Notice and, if payment is not made by the due date specified herein, Gaylord will be assessed, in addition to the full amount of the penalty and interest, a penalty charge and an administrative charge, as more fully described in the attached Notice.

THIRD, the timely payment of the sum of \$ 9,000 is hereby made a condition to the granting, restoration or continuing validity of any export license, permission, or privilege granted, or to be granted, to Gaylord.

Accordingly, if Gaylord should fail to pay the civil penalty in a timely manner, the undersigned may enter an Order denying all of Gaylord's export privileges for a period of one year from the date of the entry of this Order.

FOURTH, the Proposed Charging Letter, the Settlement Agreement and this Order shall be made available to the public, and a copy of this Order shall be served upon Gaylord.

This Order, which constitutes the final agency action in this matter, is effective immediately.



David W. Mills  
Assistant Secretary of Commerce for  
Export Enforcement

Entered this 7<sup>th</sup> day of January, 2016

Attachments

INSTRUCTIONS FOR PAYMENT OF SETTLEMENT AMOUNT

1. The check should be made payable to:

U.S. DEPARTMENT OF COMMERCE

2. The check should be mailed to:

U.S. Department of Commerce  
Bureau of Industry and Security  
**Room 6622**  
14th & Constitution Avenue, N.W.  
Washington, D.C. 20230

**Attention: Christine Wheeler**

## NOTICE

The Order to which this Notice is attached describes the reasons for the assessment of the civil monetary penalty. It also specifies the amount owed and the date by which payment of the civil penalty is due and payable.

Under the Debt Collection Act of 1982, as amended (31 U.S.C. §§ 3701-3720E (1983 and Supp. 2001)) and the Federal Claims Collection Standards (65 Fed. Reg. 70390-70406, November 22, 2000, to be codified at 31 C.F.R. Parts 900-904), interest accrues on any and all civil monetary penalties owed and unpaid under the Order, from the date of the Order until paid in full. The rate of interest assessed respondent is the rate of the current value of funds to the U.S. Treasury on the date that the Order was entered. However, interest is waived on any portion paid within 30 days of the date of the Order. See 31 U.S.C. §3717 and 31 C.F.R. §901.9.

The civil monetary penalty will be delinquent if not paid by the due date specified in the Order. If the penalty becomes delinquent, interest will continue to accrue on the balance remaining due and unpaid, and respondent will also be assessed both an administrative charge to cover the cost of processing and handling the delinquent claim and a penalty charge of six percent per year. However, although the penalty charge will be computed from the date that the civil penalty becomes delinquent, it will be assessed only on sums due and unpaid for over 90 days after that date. See 31 U.S.C. §3717 and 4 C.F.R. §901.9.

The foregoing constitutes the initial written notice and demand to respondent in accordance with Section 901.2 of the Federal Claims Collection Standards (31 C.F.R. §901.2(b)).

UNITED STATES OF AMERICA  
DEPARTMENT OF COMMERCE

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In the Matter of )  
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**Gaylord Industries Inc** )  
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Case No. 15.02

**SETTLEMENT AGREEMENT**

This agreement is made by and between Gaylord Industries Inc (“Gaylord”), a domestic concern, organized under the laws of the United States and doing business in the State of Oregon, and the Office of Antiboycott Compliance, Bureau of Industry and Security, United States Department of Commerce (“BIS”), pursuant to Section 766.18(a) of the Export Administration Regulations (currently codified at 15 C.F.R. Parts 730-774 (2016)) (the “Regulations”), issued pursuant to the Export Administration Act of 1979, as amended (50 U.S.C. §§ 2401-2420 (2000)) (the “Act”).<sup>1</sup>

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<sup>1</sup> Since August 21, 2001, the Act has been in lapse and the President, through Executive Order 13222 of August 17, 2001 (3 C.F.R., 2001 Comp. 783 (2002)), which has been extended by successive Presidential Notices, the most recent of which was August 7, 2015 (80 Fed. Reg. 48233 (August 11, 2015)), has continued the Regulations in effect under the International Emergency Economic Powers Act (50 U.S.C. §§ 1701-1707 (2006 & Supp IV 2010)).

WHEREAS, Gaylord has voluntarily disclosed information concerning certain of its transactions to BIS; and

WHEREAS, BIS has notified Gaylord of its intention to initiate an administrative proceeding against Gaylord pursuant to the Act and the Regulations by issuing the Proposed Charging Letter dated 14 January 2016, a copy of which is attached hereto and incorporated herein by this reference; and

WHEREAS, Gaylord has reviewed the Proposed Charging Letter and is aware of the allegations against it and the administrative sanctions which could be imposed against it if the allegations are found to be true; Gaylord fully understands the terms of this Settlement Agreement, and enters into this Settlement Agreement voluntarily and with full knowledge of its rights; and Gaylord states that no promises or representations have been made to it other than the agreements and considerations herein expressed; and

WHEREAS, Gaylord neither admits nor denies the truth of the allegations, but wishes to settle and dispose of the allegations made in the Proposed Charging Letter by entering into this Settlement Agreement; and

WHEREAS, Gaylord agrees to be bound by the appropriate Order ("Order") when entered;

NOW, THEREFORE, Gaylord and BIS agree as follows:

1. Under the Act and the Regulations, BIS has jurisdiction over Gaylord with respect to the matters alleged in the Proposed Charging Letter.
2. BIS will impose a civil penalty in the amount of \$ 9,000. Gaylord will pay to the U.S. Department of Commerce, within 30 days from the date of entry of the Order, and in accordance with the terms of the Order, when entered, the amount of \$ 9,000 in complete settlement of all matters set forth in the Proposed Charging Letter.
3. The timely payment of the amount agreed to in paragraph 2 is hereby made a condition of the granting, restoration, or continuing validity of any export license, permission, or privilege granted, or to be granted, to Gaylord.

Failure to make payment of this amount shall result in the denial of all of Gaylord's export privileges for a period of one year from the date of entry of the Order.

4. Subject to the approval of this Settlement Agreement, pursuant to paragraph 9 hereof, Gaylord hereby waives all rights to further procedural steps in this matter (except with respect to any alleged violation of this Settlement Agreement or the Order, when entered) including, without limitation, any right to:
  - A. An administrative hearing regarding the allegations in the Proposed Charging Letter;
  - B. Request a refund of the funds paid by Gaylord pursuant to this Settlement Agreement and the Order, when entered; or
  - C. Seek judicial review or otherwise contest the validity of this Settlement Agreement or the Order, when entered.
  
5. BIS, upon entry of the Order, will not initiate any administrative or judicial proceeding, or make a referral to the Department of Justice for criminal proceedings against Gaylord with respect to any violation of Section 8 of the Act or Part 760 of the Regulations arising out of the transactions set forth in the Proposed Charging Letter or any other transaction that was disclosed to or reviewed by BIS in the course of its investigation.
  
6. Gaylord understands that BIS will disclose publicly the Proposed Charging Letter, this Settlement Agreement, and the Order, when entered.

7. This Settlement Agreement is for settlement purposes only, and does not constitute an admission by Gaylord that it has violated the Regulations, or an admission of the truth of any allegation contained in the Proposed Charging Letter or referred to in this Settlement Agreement.

Therefore, if this Settlement Agreement is not accepted and the Order not entered by the Assistant Secretary for Export Enforcement, BIS may not use this Settlement Agreement against Gaylord in any administrative or judicial proceeding.

8. No agreement, understanding, representation or interpretation not contained in this Settlement Agreement may be used to vary or otherwise affect the terms of this Settlement Agreement or the Order, when entered, nor shall this Settlement Agreement bind, constrain or otherwise limit any action by any other agency or department of the United States Government with respect to the facts and circumstances herein addressed.

This paragraph shall not limit Gaylord's right to challenge any action brought by any other agency based on a referral by BIS or any employee thereof, in contravention of paragraph 5 of this Settlement Agreement.

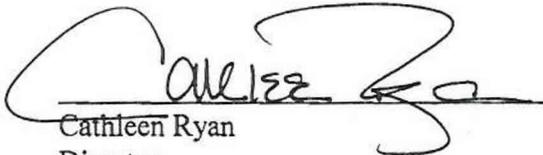
9. This Settlement Agreement will become binding on BIS only when approved by the Assistant Secretary for Export Enforcement by entering the Order.

GAYLORD INDUSTRIES INC

  
\_\_\_\_\_  
Bruce Lukens  
General manager  
Gaylord Industries

DATE: 5-24-16

U.S. DEPARTMENT OF COMMERCE

  
\_\_\_\_\_  
Cathleen Ryan  
Director  
Office of Antiboycott Compliance

DATE: 7 June 2016

Attachment



**UNITED STATES DEPARTMENT OF COMMERCE**  
**Bureau of Industry and Security**  
Washington, D.C. 20230

## PROPOSED CHARGING LETTER

14 January 2016

Gaylord Industries Inc  
10900 SW Avery Street  
Tualatin, OR 97062

Attention : Victoria Haynes  
Corporate Trade Compliance Director

Case No. 15.02

Gentlemen/Ladies:

We, the Office of Antiboycott Compliance, Bureau of Industry and Security, United States Department of Commerce ("BIS"), have reason to believe that you, Gaylord Industries Inc, on five occasions, have violated the Export Administration Regulations (currently codified at 15 C.F.R. Parts 730-774 (2015)) (the "Regulations"),<sup>1</sup> which are issued under the authority of the Export Administration Act of 1979, as amended (50 U.S.C. app. §§ 2401-2420 (2000)) (the "Act").<sup>2</sup>

We charge that you committed two violations of Section 760.2(d) of the Regulations, in that, on two occasions, with intent to comply with, further or support an unsanctioned foreign boycott, you furnished information concerning another person's business relationships with other persons known or believed to be restricted from having any business relationship with or in a boycotting country.

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<sup>1</sup> The transactions and violations alleged occurred during the years 2011 through 2013. The Regulations governing the violations at issue are found in the 2011, 2012 and 2013 versions of the Code of Federal Regulations (15 C.F.R. Parts 730-774 (2011, 2012 and 2013)). The prior years' Regulations are substantially the same as the 2015 version of the Regulations which governs the procedural aspects of this matter.

<sup>2</sup> Since August 21, 2001, the Act has been in lapse and the President, through Executive Order 13222 of August 17, 2001 (3 C.F.R., 2001 Comp. 783 (2002)), which has been extended by successive Presidential Notices, the most recent of which was August 7, 2015 (80 Fed. Reg. 48233 (August 11, 2015)), has continued the Regulations in effect under the International Emergency Economic Powers Act (50 U.S.C. §§ 1701-1707 (2006 & Supp IV 2010)).



We also charge that you committed three violations of Section 760.5 of the Regulations, in that, on three occasions, you failed to report to the Department of Commerce ("Department") your receipt of a request to engage in a restrictive trade practice or boycott, as required by the Regulations.

We allege that:

You, Gaylord Industries Inc, are, and at all times relevant were, a domestic concern, organized under the laws of the United States and doing business in the State of Oregon; as such, you are a United States person, as defined in Section 760.1(b) of the Regulations.

During the period May 2011 through December 2013, you engaged in transactions involving the sale and/or transfer of goods or services (including information) from the United States to the United Arab Emirates and Qatar, activities in the interstate or foreign commerce of the United States, as defined in Section 760.1(d) of the Regulations.

**Charge 1 - 2 (15 C.F.R. § 760.2(d) - Furnishing Information about Business Relationships with Boycotted Countries or Blacklisted Persons)**

In connection with the activities referred to above, on two occasions, on or about 2 July 2011 and 22 December 2013, you furnished to Letter of Credit Advising Bank, information, as described in Table A, which is attached and incorporated herein by this reference, concerning another person's business relationships with other persons known or believed to be restricted from having any business relationship with or in a boycotting country.

Providing the information described in Table A, with intent to comply with, further or support an unsanctioned foreign boycott, is an activity prohibited by Section 760.2(d) of the Regulations, and not excepted. We therefore charge you with two violations of Section 760.2(d).

**Charges 3 - 5 (15 C.F.R. § 760.5 - Failing to Report the Receipt of a Request to Engage in a Restrictive Trade Practice or Foreign Boycott Against a Country Friendly to the United States)**

In connection with the activities referred to above, on three occasions, on or about 3 May 2011, 15 May 2011, and 11 October 2011, you received a request, as described in Table B, which is attached and incorporated herein by this reference, to take an action which would have the effect of furthering or supporting a restrictive trade practice or unsanctioned foreign boycott.

Section 760.5 of the Regulations requires United States persons to report to the Department their receipts of such requests. You failed to report to the Department your receipts of these requests.

By failing to report your receipts of these requests, as directed by Section 760.5 of the Regulations, you are in violation of Section 760.5. We therefore charge you with three violations of Section 760.5 of the Regulations.

Accordingly, administrative proceedings are instituted against you pursuant to Part 766 of the Regulations for the purpose of obtaining an Order imposing administrative sanctions.<sup>3</sup>

You are entitled to a hearing on the record as provided in Section 766.6 of the Regulations. If you wish to have a hearing on the record, you must file a written demand for it with your answer. Under Sections 766.3(a) and 766.4 of the Regulations, you are entitled to be represented by counsel or other authorized representative who has power of attorney to represent you and, under Section 766.18 of the Regulations, to seek a settlement agreement without a hearing.

Under the Small Business Regulatory Enforcement Flexibility Act, you may be eligible for assistance from the Office of the National Ombudsman of the Small Business Administration in this matter.<sup>4</sup>

If you fail to answer the allegations contained in this letter within thirty (30) days after service as provided in Section 766.6, such failure will be treated as a default under Section 766.7.

As provided in Section 766.3, I am referring this matter to the Administrative Law Judge. Pursuant to an Interagency Agreement between BIS and the U.S. Coast Guard, the U.S. Coast Guard is providing administrative law judge services, to the extent that such services are required under the Regulations, in connection with the matters set forth in this letter.

Therefore, in accordance with the instructions in Section 766.5(a) of the Regulations, your answer should be filed with:

U.S. Coast Guard ALJ Docketing Center  
40 South Gay Street  
Baltimore, Maryland 21202-4022

Attention: Administrative Law Judge

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<sup>3</sup> Administrative sanctions may include any or all the following:

- a. A maximum civil penalty of the greater of \$250,000 per violation or twice the value of the transaction that is the basis of the violation (see International Emergency Economic Powers Enhancement Act of 2007, Pub. L. No. 110-96, 121 Stat. 1011 (2007)).
- b. Denial of export privileges (see § 764.3(a)(2) of the Regulations); and/or
- c. Exclusion from practice before BIS (see § 764.3(a)(3) of the Regulations).

<sup>4</sup> To determine eligibility and get more information, please see: <http://www.sba.gov/ombudsman>.

Also, in accordance with the instructions in Section 766.5(b) of the Regulations, a copy of your answer should also be served on the Bureau of Industry and Security at:

Office of the Chief Counsel for Industry and Security  
Room H-3839  
Bureau of Industry and Security  
U.S. Department of Commerce  
14th Street & Constitution Avenue, N.W.  
Washington, D.C. 20230

Sincerely,

Cathleen Ryan  
Director  
Office of Antiboycott Compliance

Enclosures

**TABLE A**

Schedule of Alleged Violations of Section 760.2(d)  
**Furnishing Prohibited Business Information**

**Gaylord Industries, Inc**  
Case No. 15.02

<b>Item</b>	<b>Gaylord Reference/ Document Furnished</b>	<b>On or About</b>	<b>Boycotting Country</b>	<b>Information Furnished</b>
1	Project 10-2224/ Transport Statement/Certificate	07.02.11	U.A.E.	WE HEREBY ADVISE AND STATE AS FOLLOWS:...THAT THE ABOVE STATED VESSEL TO THE BEST OF CARRIER'S KNOWLEDGE...IS NOT PROHIBITED FROM ENTRY INTO THE PORTS OF <b>JEBEL ALI DUBAI, UNITED ARAB EMIRATES</b> ACCORDING TO THE LAWS AND REGULATIONS OF <b>JEBEL ALI DUBAI, UNITED ARAB EMIRATES</b>
2	Project 12-2027/ Vessel Certificate	12.22.13	Qatar	WE... CONFIRM THE BELOW VESSEL IS PERMITTED TO ENTER ARAB PORTS.

**TABLE B**

**Schedule of Alleged Violations of Section 760.5**  
Failure to Report Receipts of Boycott Requests

**Gaylord Industries, Inc**  
Case No. 15.02

<b>Item</b>	<b>Gaylord Reference/ Letter of Credit Number</b>	<b>Date Request Received</b>	<b>Date Reporting Violation*</b>	<b>Boycotting Country</b>	<b>Boycott Request</b>
1	Project 10-2224/ Letter of Credit Application	05.03.11	07.31.11	U.A.E.	A CERTIFICATE EVIDENCING THAT THE GOODS ARE NEITHER OF ISRAELI ORIGIN NOR DO THEY CONTAIN ISRAELI MATERIALS, IS REQUIRED SEPARATELY.
2	Project 10-2224/ Letter of Credit Application	05.15.11	07.31.11	U.A.E.	SHIPPING CO CERTIFICATE ISSUED BY THE SHIPPING CO OR ITS AGENTS CONFIRMING THAT THE CARRYING VESSEL IS...ALLOWED TO ENTER THE UNITED ARAB EMIRATES
3	Project 11-0685/ Letter of Credit EIB-LCU-1101136	10.11.11	01.31.12	U.A.E.	CERTIFICATE ISSUED BY THE CARRIER/MASTER OR THEIR AGENT CERTIFYING THAT THE CARRYING VESSEL/CARRIER IS ALLOWED BY ARAB AUTHORITIES TO CALL AT ARABIAN PORT/AIRPORT

\* Where the person receiving the request is a United States person located in the United States, each report of requests must be postmarked by the last day of the month following the calendar quarter in which the request was received (§ 760.5(b)(4)(i)).